

HEADQUARTERS
97TH ENGINEER BATTALION (CONSTRUCTION)
APO 122 US ARMY

21 May 1956

A. H. Dondero, Inc.
1718 Pennsylvania Avenue, N. W.
Washington, D. C.

Gentlemen:

Records of this organization disclose that at some time in the past you manufactured samples of our Distinctive Insignia, a copy of which is attached hereto.

We are desirous of procuring, through the various unit funds of this organization, a certain quantity of these original insignia.

Do you still have available the original dies and designs from which you prepared the original samples? If so, please forward to us an estimate of cost, in quantities, of these insignia.

If you do not have these on hand, please request from us any other pertinent information that may be necessary for the preparation of these insignia.

1 Incls
a/s

WALTER A STEERS
Major, CE
Executive Officer

LETTERHEAD – A. H. DONDERO

May 31, 1956

Hdqrs, 97th Engineer Battalion, Constr
Att: The Executive Officer
APO #122, USA New York, NY

Dear Sir:

Thank you for your inquiry of the 21st May.

We have the die and tools for your Battalion insignia, and would be glad to take care of your orders at this time.

Cost of this insignia, made up in heavy silver plate and enamel, will be 40 cents each for a minimum of at least 200 pieces, plus postage and insignia. This will be an exact replica of the original insignia furnished some time ago to your headquarters, and quite recently to some of your companies.

Assuring you of our careful attention to your orders, we are

Yours very truly,

A. H. DONDERO, INC.

By: s/Mr. Dondero

D/d

PS

Shape of the original approved sample is slightly different from that as indicated on the Coat of Arms drawing you sent. The insignia was made up from the small manufacturers drawing made up at QMGO, but we assure you that the insignia we make up will be in complete accordance with the approved sample.

ONE BLOCK WEST OF THE WHITE HOUSE

HEADQUARTERS
97TH ENGINEER BATTALION (CONSTRUCTION)
APO 122 US ARMY

21 June 1956

A. H. Dondero, Inc.
1718 Pennsylvania Ave, N. W.
Washington 6, D. C.

Gentlemen:

Thank you for your letter of 31 May 1956.

We have discussed this unit insignia problem at some length with our officers and NCOs and have also engaged in considerable research on the subject.

The results of the above have indicated that the insignia now in use by this organization is not of the proper design. Inspection of some insignia presently here disclosure some few pieces made by you. These are not exactly what we want. We are endeavoring to present an insignia that is correct, as indicated in the enclosures of our last letter to you.

Someone, in the past, must have approved or agreed to the present simplified design, but it is felt that a change to the current insignia is in order. We have insignia in our possession that were made by your organization, as you state. In our minds the difference between what we desire and what we are receiving is more than "slight."

Please give us an estimate of cost for a new die, of shape and design as indicated in our last letter, and prices for insignia sufficient for perhaps 700 persons.

FOR THE COMMANDER:

WALTER A STEERS
Major, CE
Executive Officer

LETTERHEAD – N. S. MEYER

Letter No. F-5473
12 July 1956

Commanding Officer
Hq. 97th Engineer Bn. (Constr.)
APO 122, c/o Postmaster
New York, New York

Sir:

If you haven't already ordered or obtained your Unit's distinctive insignia, and are considering doing so, we sincerely hope you will call upon us to manufacture it for you.

We believe we produce the finest insignia of its type anywhere obtainable and would like to demonstrate this in practical application rather than by more assertion.

Again, we would like to assure you that every care and attention will be given to the production of your Unit's insignia. Each step in the process of manufacture is carefully supervised to the end that your insignia will be a faithful reproduction of the official design and that the finished insignia will meet not only your fullest expectations but our traditionally high manufacturing standards as well.

We have been manufacturing military insignia continuously for 88 years and our long experience enables us to give you the best insignia obtainable; and every service our staff can perform will be yours in the initial production and subsequent furnishing of your Unit's insignia.

We hope you will write us concerning your plans for producing the distinctive insignia for our Unit.

Very sincerely,

N. S. MEYER, INC.

s/P. P. Goodman
P. P. GOODMAN

PPG:cr

General Manager

INSIGNIA SPECIALISTS SINCE 1868

LETTERHEAD – N. S. MEYER

Commanding Officer
Hq. 97th Engineer Bn. (Constr.)
APO 122 c/o Postmaster
New York, New York

Letter No. F-5098
16 May 1956

Sir:

It is our understanding that the Office of the Quartermaster General has approved a distinctive insignia for use by your organization; therefore, as manufacturers of distinctive insignia worn by the majority of the United States Army Units, we write to offer our services in the development of your insignia.

Undoubtedly in your experience you have become familiar with our firm, which is an old established one, and with its high standards of quality and service. We sincerely hope we may have the privilege of placing both our service and our long experience at your disposal with the production of the distinctive insignia for your Organization.

While we have not seen the design of your insignia, based on our knowledge of average devices in the same category, we estimate that our prices will be as follows:

Initial Order

2,000 pieces or more.....	Each	\$.37
1,000 to 1,999 pieces.....	“	.40
600 to 999 pieces	“	.45

Subsequent Orders

1,000 pieces or more.....	“	.37
600 to 999 pieces	“	.385
200 to 599 pieces	“	.40

Terms: Net 30 days, F.O.B. Factory.

Delivery: Within approximately six weeks after approval of our samples.

Enclosed is a sample insignia picked at random for your consideration and you may be sure that if given the opportunity to supply your requirements, the same fine quality and workmanship will go into the production of your insignia as is represented by our sample. Enclose also is a

copy of one of the many letters we have received which we believe may interest you as an expression of another unit for which we have produced distinctive insignia.

We look forward to your reply which we hope will include the official drawing and your instructions to proceed with production of the 97th Engineer Battalion distinctive insignia.

Very sincerely,
N. S. MEYER, INC.

s/P. P. Goodman
BY: P. P. GOODMAN
General Manager

PPG:cr
ENC. Sample -
Copy of letter

INSIGNIA SPECIALISTS SINCE 1868

WISCONSIN NATIONAL GUARD
Headquarters, 732d Ordnance Battalion
(OFFICE OR UNIT)
Tomah, Wisconsin
(Station)

1 September 1954
(Date)

N. S. Meyer, Inc.
419 Fourth Avenue
New York 16, N.Y.

Gentlemen:

It is with great satisfaction that we have received the final approval of the distinctive insignia for this battalion from the Office of the Quartermaster General, Washington, D. C. for the manufacture of same by your firm.

The expedient, courteous and efficient manner of handling this detail by your firm certainly made our task an easier one. Everyone concerned in this matter is very much satisfied.

Our order at the present is 1,195 insignia complete with safety pin type fasteners. Will you please advise this office as to when we may expect delivery.

Very truly yours,

s/Harlow C Fuchs
HARLOW C. FUCHS
Capt, Ord Corps, Wis NG
Adjutant

LETTERHEAD – A. H. DONDERO

Sept. 27, 1956

Hdqrs. 97th Engineer Battn. Constr
Att: The Executive Officer
APO # 122, New York, N.Y.

Dear Sirs:

The last correspondence we had with you relative to the distinctive insignia for your organization was in June and July, 1956 and we are wondering if the order has been placed, or if we can expect it soon.

Have you made application for a change in the shape? If you have, and it is approved, we will be very glad to make up the insignia in any shape you wish. However, if you will accept the insignia as per the shape already approved, we can make very prompt shipment of your orders.

May we hear from you shortly.

Thanking you, and assuring you of our very careful attention, we are

Yours very truly,

A. H. DONDERO, INC.

By: s/A. H. Dondero

D/d

ONE BLOCK WEST OF THE WHITE HOUSE

LETTERHEAD – SHERMAN MANUFACTURING

25 April 1956

Commanding Officer
97th Engineer Bn

Dear Sir: Re: Distinctive Enameled Insignia

We are manufactures of Distinctive Enameled Crests and we are writing you for the privilege of quoting on your requirements.

We have over thirty years experience in this field and can assure you of every effort to give you good service, prompt delivery, plus quality work. We hold Certificate of Authority-Hallmark 3S-to manufacture according to Government specifications.

As an introductory offer we believe that your Enameled Crest Insignia normally priced at 40 cents each can be furnished at 32 cents each in 1000 quantities. Smaller quantities quoted on request. Choice of catch fasteners or pins and safety catches as you prefer.

If you will be good enough to send us the approved drawing of your crest, we will be pleased to submit samples to be approved by the Quartermaster General. The drawing will accompany the samples as required. Our years of experience is your guarantee that the insignia which we make will be approved by the Department of the Army.

In the event that you have had you insignia furnished previously by other manufactures, we would appreciate your giving us the opportunity to make up your crests when you are in need of a new supply. Please feel free to contact us for whatever information you need. We will be pleased to serve you.

We thank you in advance for the courtesy you will give this letter and look forward to hearing from you soon.

Very truly yours,

SHERMAN MANUFACTURING CO.

s/Walter Chucnin
Walter Chucnin, Manager

EMBLEMS - TROPHIES - GIFT AWARDS

LETTERHEAD - A. H. DONDERO

July 3, 1956

HdQRS. 97th Engineer Battalion, Constr
Att: The Executive Officer
APO # 122, New York, N.Y.

Dear Sirs:

Thank you for your letter of the 21st June.

The drawing you sent us with your last letter and also copy with yours of the 21st May was for the Coat of Arms, which can differ in shape. However, the distinctive insignia was made up in strict accordance with the QM drawing prepared by them for the manufacturer's use and the samples we made up from this manufacturer's drawing were approved under date of September 2nd, 1952. The insignia you have, if our name is stamped on the back, is correct in every detail with the approved samples on file at QMGO now.

If you wish a change in shape to be approved, then an application for this would have to be made to Heraldic Section QMGO here in Washington. When this change is approved, and a new drawing sent us, we will be very glad to make up the insignia. Cost of lot of 1400 or more pieces, would be 42 cents each, FOB here from a new die, but if the same insignia as heretofore supplied is used, the cost is only 40 cents each, FOB here.

We will be glad to enter the order for you in any shape you decide upon, with the same high quality rhodium plating and French hard enamel. Safety catches or clutch fasteners.

Awaiting your further advices, we are

Yours very truly,

A. H. DONDERO, INC.
By: s/A. H. Dondero

D/d

ONE BLOCK WEST OF THE WHITE HOUSE